

PPK

MINING EQUIPMENT



**ANNUAL GENERAL  
MEETING**

3pm (AEDT), Thursday, 9 November 2023  
13B Old Punt Road Tomago, NSW 2322

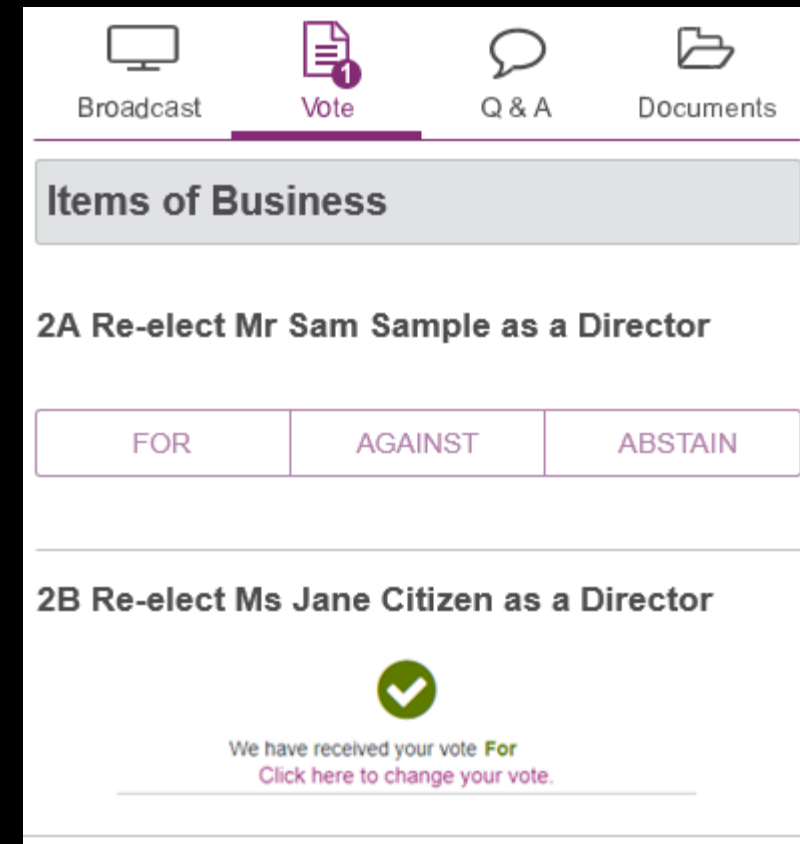
# How to ask a question

- To ask a written question select the Q & A icon
- Select the topic your question relates to from the drop-down list
- Type your question in the text box and **press** the send button
- To ask a verbal question follow the instructions below the broadcast window.

The screenshot shows the PPK Mining Equipment user interface. At the top, there are four navigation icons: Broadcast (monitor), Vote (document), Q & A (speech bubble), and Documents (folder). The Q & A icon is highlighted with a purple underline. Below the navigation bar is a large text input area with the placeholder text "Your question(s)". Below this area, there is a message: "You may enter a question using the field below." followed by a "Select Topic" dropdown menu. Below the dropdown, there is a smaller text input area with the placeholder text "Questions are limited to 2000 characters." and a "Send" button. The character count "0 character(s)" is displayed at the bottom right of the input area.

# How to vote

- When the poll is open, select the vote icon at the top of the screen
- To vote, select either For, Against or Abstain
- You will see a vote confirmation
- To change or cancel your vote “click here to change your vote” at any time until the poll is closed



The logo features the letters 'PPK' in a bold, white, sans-serif font. The first 'P' is partially filled with a yellow color, and a thick yellow diagonal line runs from the top right towards the bottom left, passing behind the letters.

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**CHAIRMAN'S  
ADDRESS**

Thursday, 9 November 2023

# Disclaimer



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**Introducing the  
PPKMEG Board**

# PPKMEG Board



Robin Levison  
Non-Executive Chairman



Dale McNamara  
Executive Director



Simon Napoli  
Non-Executive Director



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**Valley Longwall  
International  
Diesel (VLI)  
Acquisition**



# VLI Diesel Acquisition



Acquired the well-known industry brands Driftrunner, Jug-A-0 and Brumby. These vehicles, along with PPKMEG's Coaltram, provide the Group with more than 1,000 active vehicles in operation that will require ongoing service and support



Added 44 new staff members, bring total head count to 180



Increased economies of scale leading to an additional \$25 million in revenue for FY23



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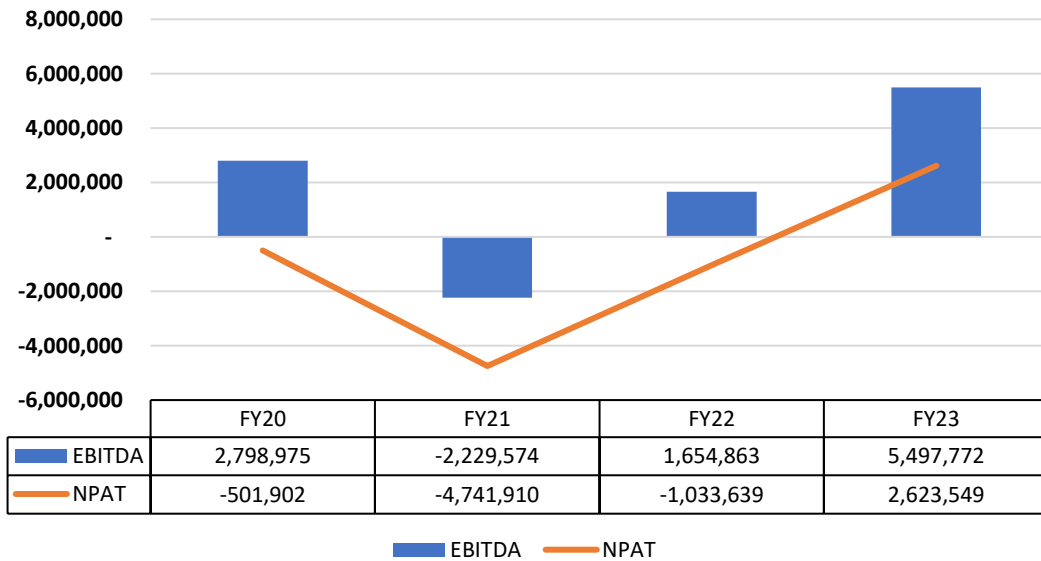
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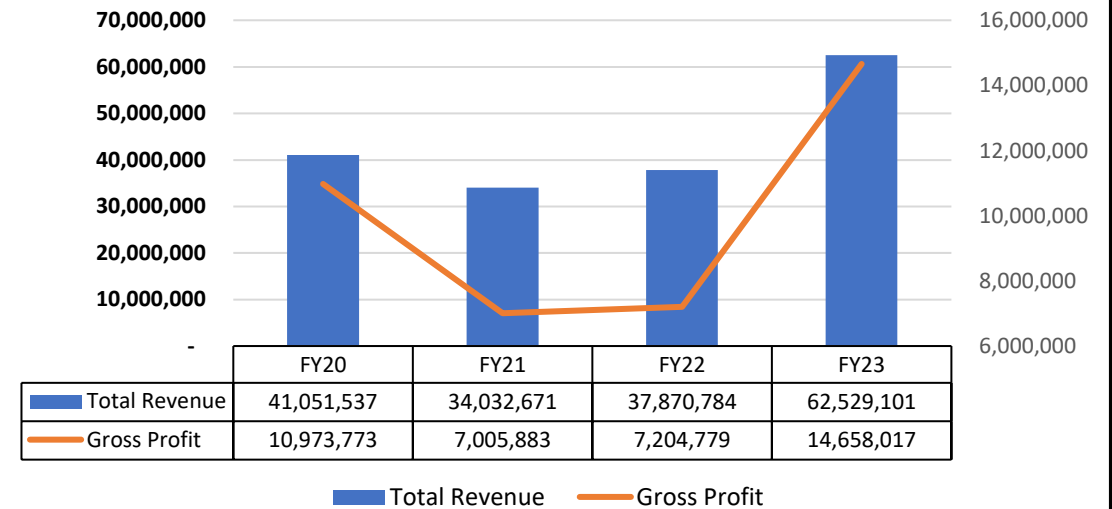
**FY23 RESULTS**

# FY23 Results

PPK Mining Equipment Group - EBITDA and NPAT



PPK Mining Equipment Group - Revenue and Gross Profit



## Revenue

- Group revenue increased to \$62.6 million, a 65% increase and \$24.7 million higher than FY22.

## EBITDA

- EBITDA of \$6.5 million, a 296% increase and \$4.9 million higher than FY22.

## Net Profit

- NPBT of \$2.6 million, a turnaround of \$3.7 million from \$1.1 million loss in FY22



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Key  
Achievements

# Key Achievements



- Demand for capital equipment the highest seen in the last 8 years, with 6 new Driftrunners sold with a value of over \$3 million
- Finalised negotiations with our employees for a new Enterprise Agreement
- Transitioning away from PPK Group Limited shared services, with the employment of key management at Tomago HQ
- Refinanced debt with NAB at lower floating interest rates

The logo for PPK Mining Equipment features the letters 'PPK' in a large, white, stylized font. The top-left corner of the first 'P' is highlighted in yellow. Below the 'PPK' is the text 'MINING EQUIPMENT' in a smaller, white, sans-serif font.

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A thick yellow chevron graphic pointing to the right, positioned between the company name and the text 'New Technology Updates'.

**New  
Technology  
Updates**

# New Technology Updates



## Belford Ceramic Filter

- Approved by the NSW resource regulator
- Significant environmental reduction of waste
- Eliminates the need for staff to handle diesel particulates
- Anticipating strong demand from customers



## Battery Electric Vehicle

- Significant funds spent finalising a design and building initial prototype for a new underground battery electric vehicle.
- Negotiations on-foot with one of Australia's leading battery manufacturers



## COALTRAM Update

- Development has continued on the COALTRAM, delivering a more reliable product for customers.



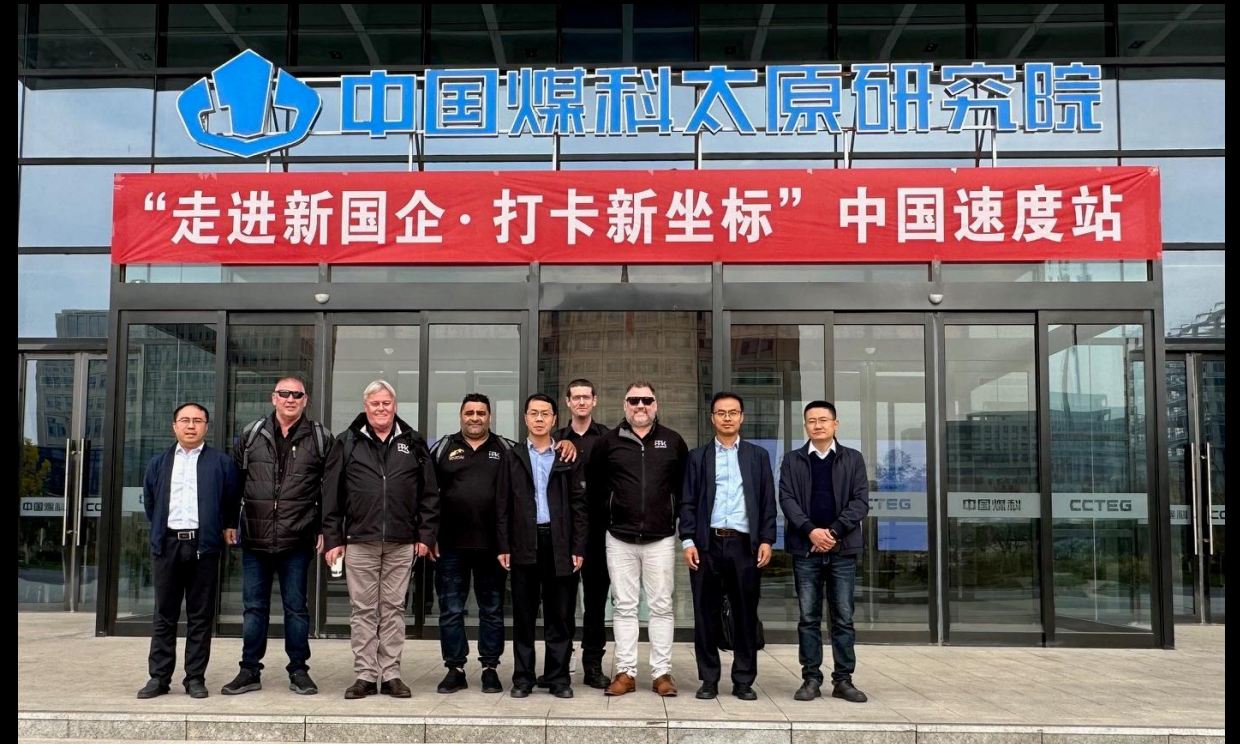
**China CCTEG  
Relationship  
reinvigorated**



# China CCTEG



- PPKMEG management team recently visited CCTEG workshop in Beijing
- Exploring potential opportunities including the introduction of a new range of underground coal mining equipment
- Potential for export into China via CCTEG





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**India**

# India

- India is the second largest coal producer in the world<sup>(1)</sup>.
- The Ministry of Coal has unveiled a plan for Coal India, the largest government owned coal producer in the world, to quadruple underground coal mining over the next 5 years<sup>(2)</sup>.
- The Driftrunner personnel carrier has been approved for use in India.
- It continues to be the only DGMS approved diesel-powered personnel carrier in underground coal mines in India.

(1) <https://www.statista.com/statistics/264775/top-10-countries-based-on-hard-coal-production>

(2) <https://www.livemint.com/news/india/coal-ministry-seeks-easier-environmental-clearance-for-underground-coal-mines-despite-transition-to-renewable-energy-11695661622705.html>





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**Outlook**

# Outlook



- With the VLI Diesel business integration completed and the new finance facility in place, we are optimistic about the future and expect to see revenues and profits continue to increase.
- Strong pipeline of work, with the order book for capital equipment the best it has been in 8 years.
- Significant increase in overhaul and servicing work performed in our NSW workshops and our newly acquired Queensland workshop anticipated to continue to increase in FY24.
- Expected import and export activity in strong coal markets of India and China.



# Formal Business of the meeting

Thursday, 9 November 2023

# Formal Business of the meeting



## Receipt of financial report

The Corporations Act requires the financial report, the directors' report and the auditor's report to be laid before the Annual General Meeting.

# Formal Business of the meeting



## RESOLUTION 1 – RE-ELECTION OF MR SIMON NAPOLI AS A DIRECTOR

### Resolution 1 - Proxies

	FOR	AGAINST	DISCRETION
Shares	37,761,798	15,125	29,640
% of Eligible Votes cast	99.88%	0.04%	0.08%



# Formal Business of the meeting



## RESOLUTION 2 – AMMENDMENTS TO CONSTITUTION

### Resolution 2 - Proxies

	<b>FOR</b>	<b>AGAINST</b>	<b>DISCRETION</b>
<b>Shares</b>	43,564,231	114,416	569,640
<b>% of Eligible votes cast</b>	98.46%	0.25%	1.29%

# Formal Business of the meeting



## RESOLUTION 3 – SELECTIVE SHARE BUY-BACK

### Resolution 3 - Proxies

	<b>FOR</b>	<b>AGAINST</b>	<b>DISCRETION</b>
Shares	43,610,959	25,045	559,601
<b>% of Eligible Votes cast</b>	98.66%	0.06%	1.26%



**Conclusion of  
Meeting**